

## 2015-2016 HIGHMARK APPOINTMENT FEES

Western PA Appointments		
Type	Fee	Notes
Commercial Appointment	\$60	Includes appointments to sell: <ul style="list-style-type: none"> <li>• Highmark</li> <li>• HHIC</li> <li>• Highmark Choice Company</li> <li>• Highmark Advantage</li> </ul>
Commercial & Senior Appointments	\$75	Includes appointments to sell: <ul style="list-style-type: none"> <li>• Highmark</li> <li>• Highmark Choice Company</li> <li>• HHIC</li> <li>• Highmark Advantage</li> <li>• Highmark Senior Health</li> </ul>
Add the Senior Appointment to an existing Commercial Appointment*	\$15	
Add the Western PA Commercial Appointment to an existing Central PA Commercial Appointment	\$30	
Add the Western PA Commercial & Senior Appointments to an existing Central PA Commercial & Senior Appointments	\$30	

Central PA Appointments		
Type	Fee	Notes
Commercial Appointment	\$45	Includes appointments to sell: <ul style="list-style-type: none"> <li>• Highmark</li> <li>• HHIC</li> <li>• Highmark Benefits Group</li> </ul>
Commercial & Senior Appointments	\$75	Includes appointments to sell: <ul style="list-style-type: none"> <li>• Highmark</li> <li>• HHIC</li> <li>• Highmark Benefits Group</li> <li>• Highmark Senior Health</li> <li>• Highmark Select Resources</li> </ul>
Add the Senior Appointment to an existing Commercial Appointment*	\$30	
Add the Central PA Commercial Appointment to an existing Western PA Commercial Appointment	\$15	
Add the Central PA Commercial & Senior Appointments to an existing Western PA Commercial & Senior Appointments	\$30	

Western & Central PA Appointments		
Type	Fee	Notes
Commercial Appointment	\$75	Includes all Commercial Appointments listed above
Commercial & Senior Appointments	\$105	Includes all Commercial & Senior Appointments listed above
<b>Please include a paper check for the total amount for one region, along with a photocopy of that check for the other region, with your appointment paperwork.</b>		

\*A Commercial Appointment is required to sell Senior products. Producers **cannot** be appointed to sell Senior products only.